



## KAREN T. DELPRIORE

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### SHAREHOLDER

Karen DelPriore is a member of Kirton McConkie's International and Business sections. She specializes in assisting U.S. and foreign companies and non-profit organizations with international business transactions, including general business advice and entity formations. Ms. DelPriore frequently assists businesses with issues such as foreign market entry strategy, tax and customs compliance, and entity management.

Ms. DelPriore has also assisted clients in navigating microlending issues and regulations in several countries and interfaces on behalf of clients with local counsel in various countries, having done work principally in Asia, Europe, Africa and the Caribbean. In particular, she helps clients navigate entity formation, product importation, customs valuation, tax issues and repatriation strategies in China. In addition, Ms. DelPriore has extensive experience with franchising and

other business models such as licensing and business opportunities. She assists franchisors with domestic and international structuring, legal documents and compliance works with state regulators on issues related to franchise law.

### EXPERIENCE

#### *International*

International business transactions for domestic and foreign companies as well as non-profit organizations.

International entity registrations and microlending.

Particular experience in China as well as Asia, Africa and the Caribbean.

#### *Franchising*

Corporate structuring to support franchise operations.

Alternative structuring to avoid franchise regulation.

Franchise Disclosure Document drafting, registration and renewal.

State by state registration of franchises and business opportunities.

Successful negotiation of penalties for violations of state franchise law.

Addresses requests from state regulators regarding FDD's and Franchise Agreements

International franchise registration.

#### *Other*

Intern, Bryan Cave LLP, Irvine, CA

Fellow, International Center for Law & Religion Studies, BYU, Provo, UT

Student Editor, American Bar Association's Student Lawyer Magazine

Intern, Office of International Legal Counsel of The Church of Jesus Christ of Latter-day Saints,

Salt Lake City and Hong Kong

### EDUCATION

Brigham Young University, J. Reuben Clark Law School, J.D., 2007

Senior Editor, Brigham Young University Law Review

Trial Advocacy Team Executive Committee

International Law & Religious Symposium Public Service Award

University of Rochester, B.A., English, *cum laude*, Minor, Medical Anthropology, 2004

### PRACTICE AREAS

CORPORATE

FOREIGN DIRECT  
INVESTMENT

INTERNATIONAL

INTERNATIONAL  
INTELLECTUAL PROPERTY

INTERNATIONAL LAW:  
TRADE AND TAXATION

### INDUSTRIES

FRANCHISE BUSINESSES

### ADMISSIONS & AFFILIATIONS

*Bar Admissions:* Utah State Bar - International Section, admitted 2007

*Affiliations:* J. Reuben Clark Law Society, American Bar Association