



CLIFFORD F. BLAIR

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SHAREHOLDER

Clifford Blair is a member of the firm's International section. His practice is focused on the advisement of domestic and foreign businesses and non-profit organizations regarding all aspects of international business and trade.

In addition, Mr. Blair's practice concentrates on international commercial law and helping companies navigate foreign legal issues when expanding operations globally by registering foreign branches, advising on international contracts and regulatory compliance, managing foreign legal counsel and overseas litigation, and handling relations with foreign governments.

Mr. Blair previously served as in-house counsel for the International Monetary

Fund (the world's largest inter-governmental financial institution) and has extensive experience in government relations based on his meetings with officials from five continents. He also has significant experience with international arbitration and transnational litigation issues, having worked as a litigator in New York City representing clients from around the world in state and federal court and in arbitration, as well as counseling clients regarding litigation liability. He has also worked at legal non-profits in Hungary and Ukraine.

EXPERIENCE

International Business, Trade & Compliance:

- Advises clients on import regulations, including establishing country of origin and tariff schedule classification, and impact of additional Chinese tariffs.
- Helps exporters comply with US export controls for good and software.
- Assists companies in establishing and registering foreign branches and subsidiaries.
- Advises on tax implications of cross-border transactions.
- Counsels clients regarding asset control regulations (OFAC) and compliance with sanctions regimes (including US, EU, UN).
- Advises on compliance with anti-bribery laws (FCPA, UK Anti-Bribery Act) and anti-boycott regulations.
- Identifies and supervises foreign legal counsel and manages overseas litigation.
- Reviews all types of contracts, including purchase of goods and services, software as a service (SaaS), purchase and sale, and real estate agreements.
- Expert in foreign exchange control policy; advised numerous countries on their regulations' compliance with international treaty obligations.

Data Privacy:

- Advises on compliance with various data privacy regimes, including the EU General Data Protection Regulation (GDPR) and the California Consumer Privacy Act. Has counseled with clients on compliance with local data privacy regulations in South America, Europe, Africa, and Asia.
- Develops privacy policies and notices for companies, corporate procedures to ensure compliance with required regulations, and reviews third-party vendor contracts for data privacy compliance.

Government Relations/Sovereign Representation:

- Legal advisor for multibillion-dollar lending facilities from international financial institution (IFI) to Iraqi and Ecuadorian governments.
- Lead negotiator for financial framework partnership agreement with the European Union under the 2018 EU Financial Regulation.
- Expertise in issues relating to sovereign debt restructuring, including collective

PRACTICE AREAS

INTERNATIONAL

LANGUAGES

RUSSIAN

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EXPERIENCE CONTINUED

action clauses. Legal advisor to IFI for issues relating to sovereign debt restructuring in Ecuador.

- Experience with US sovereign immunities (FSIA), including representing state-owned enterprises in US litigation.
- Lead attorney for treaty accession negotiations for two countries.

International Arbitration & Litigation:

- Drafted memorial and participated in hearing for ICC-ICA arbitration of transnational construction dispute, which resulted in a merits victory for the client.
- Drafted arguments on interpretation of Russian-language contract for AAA arbitration.
- Drafted motion to dismiss in *In re Potash Antitrust Litigation* (No. II), 686 F.Supp.2d 816 (N.D. II 2010) (a multi-district class-action antitrust case), including preparing expert report on applicable foreign law, and assisted with interlocutory appeal and en banc rehearing in related case (*Minn-Chem, Inc. v. Agrium, Inc.*).
- Argued summary judgment motion in Commercial Division of New York Supreme Court, in which client received six-figure damage award.
- Managed team of attorneys representing a putative class of students pursuing federal IDEA claims through intensive discovery, summary judgment, and appeal (*J.T., et al. v. Dumont Public Schools*, No. 12-2241 (3d Cir. Apr. 26, 2013)).

Litigation Counseling & Investigations:

- Assisted major international oil company with comprehensive internal review of potential tort liability in the US, with follow-on review of corporate separateness between affiliates.
- Advised multinational bank regarding potential liability stemming from mortgage-backed securities, including responding to requests from the SEC and New York Attorney General's office.
- Advised local offices of various banks from the People's Republic of China regarding subpoenas for materials located in China; represented banks in opposing subpoenas in various types of actions.
- Prepared policy for routing of subpoenas and subsequent document retention obligations for US office of European multinational banking client, and then supervised review of all incoming third-party subpoenas and document requests.
- Advised US, German, and Saudi Arabian clients regarding the enforceability of various contractual provisions governed by US law.

Corporate Governance:

- Acted as principal legal advisor to the corporate secretary of 190-member intergovernmental financial institution, with responsibility for all legal issues relating to governing boards, corporate governance, and corporate by-laws.

Prior Experience:

- Senior Counsel, International Monetary Fund, Washington, D.C. (2013-2021)
- Associate, White & Case, New York (2007-2012)

EDUCATION

J. Reuben Clark Law School, Brigham Young University, JD, 1978

Southern Utah University, BS, political science with high honors, 1975

HONORS & AWARDS

Pro Bono Award for representing a putative class of students pursuing federal IDEA claims in *J.T., et al. v. Dumont Public Schools* through intensive discovery and summary judgment

Phi Kappa Phi Honor Society

CLIFFORD F. BLAIR

PUBLICATIONS & PRESENTATIONS

- The Adaptive Mandate of the International Monetary Fund: Challenges and Opportunitites in the Time of COVID-19
 - Rutgers International Law and Human Rights Journal, 04.23.2021
 - “Strengthening the Contractual Framework to Address Collective Action Problems in Sovereign Debt Restructuring”
 - International Monetary Fund, 09.2014-0.25 inches
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ADMISSIONS & AFFILIATIONS

Bar Admissions: District of Columbia, New York, Minnesota (inactive), US District Courts for the Southern & Eastern Districts of New York, US Court of Appeals for the Third Circuit