



## STEVEN L. WHITEHEAD

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### SHAREHOLDER

Steve Whitehead is a member of Kirton McConkie's Real Estate Section. His practice includes a wide range of real estate matters, including substantial experience in commercial land use planning, development and leasing. He also focuses on environmental sustainability.

Mr. Whitehead is a problem-solver with the knowledge and experience to identify issues and has effectively negotiated resolutions to hundreds of real estate and commercial disputes. He was formerly staff Real Estate Counsel for American Stores Properties, Inc., the real estate arm of American Stores Company (a former Fortune 500 company), where he resolved complex real estate disputes, negotiated real estate transactions, and oversaw real estate projects. He has been recognized by his peers as a Utah Legal Elite and in Chambers USA for real estate.

### EXPERIENCE

Represents both large and small residential and commercial developers in acquisitions, financing, land use planning and zoning, development, PUDs, condominiums, leasing, and dispositions.

Projects include large mixed-use office/residential/retail developments, shopping centers, office buildings, industrial parks, residential developments, condominium projects, and apartments.

Representative projects include City Creek Center and the Utah Industrial Depot, 111 South Main, One Fourteen Shopping Center, Park Centre and a significant number of industrial, mixed-use, commercial office and retail developments.

Possesses nationwide experience in complex real estate matters and commercial development.

Has negotiated leases for millions of square feet of industrial, retail and office space. Trained negotiator through the Program on Negotiation at Harvard Law School.

Focus on LEED and sustainable environmental practices.

### HONORS & AWARDS

*Chambers USA*: Real Estate

*Utah Legal Elite*: Real Estate

### EDUCATION

Program on Negotiation, Harvard Law School, 2015

University of Utah, J.D., 1994

Member, Utah Law Review, 1992 - 1994

Note and Comment Editor, Utah Law Review, 1993 - 1994

University of Utah, B.A., Marketing, *magna cum laude*, 1991

Outstanding Scholar in Marketing, University of Utah, 1991

### ADMISSIONS & AFFILIATIONS

*Bar Admissions*: Utah, Real Property Section, 1994

### PRACTICE AREAS

COMMERCIAL LEASING

PROJECT DEVELOPMENT  
AND AGREEMENTS

CONDOMINIUM AND HOA  
ASSOCIATIONS PURCHASE  
AND SALE TRANSACTIONS

LAND USE AND ZONING

FORCLOSURES AND  
RESTRUCTURING

REAL ESTATE FINANCING

WATER RIGHTS

NATURAL RESOURCES  
AND ENERGY

ALTERNATIVE DISPUTE  
RESOLUTION

CORPORATE

BUSINESS FORMATION,  
STRUCTURE AND EXIT  
STRATEGIES

CONTRACTS

EQUIPMENT LEASING

GENERAL COUNSEL  
SERVICES

LENDING AND FINANCE

### PRACTICE AREAS

SWEDISH

# STEVEN L. WHITEHEAD

## REPRESENTATIVE CLIENTS

Starwood Capital Group

Fourels Investment Company and affiliates

MicAm, LLC

The Horne Companies

General Construction and Development

Supersonic Carwash

The Aclaime Group

City Creek Reserve, Inc.

Property Reserve, Inc.

Suburban Land Reserve, Inc.

111 Main, LLC

Corporation of the Presiding Bishop of The Church of Jesus Christ of Latter-day Saints

Utah Property Management Associates, LLC

Farallon Capital Management

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## PUBLICATIONS & PRESENTATIONS

The Essentials of Office and Retail Leases in Utah (National Business Institute) 2003

Commercial Leases: Drafting, Enforcing, and Litigating (Sterling Education Services) 2003

Commercial Leasing: Business and Real Estate sections of The Utah State Bar 2016