



## ERIC B. ROBINSON

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### SHAREHOLDER

Eric Robinson is a commercial real estate attorney and adviser who specializes in facilitating pivotal transactions for clients engaged in nationwide real property investments. His expertise encompasses guiding, structuring, and negotiating acquisitions, dispositions, and various types of leases for multiple clients. Mr. Robinson has also crafted and structured transactions for real estate investment trust (REIT) clients.

Many of Mr. Robinson's clients maintain active real estate portfolios with complex transactions. These clients rely on his comprehensive advice, counsel, and pragmatic solutions to overcome obstacles and mitigate risks during the deal process.

Mr. Robinson has a deep understanding of client business challenges and objectives, drawing from extensive experience overseeing real property transactions during periods of significant growth in client companies. He has successfully navigated teams through several critical and complex transactions, ensuring seamless closings.

His clients value Mr. Robinson for his balanced approach, never sacrificing good opportunities in the pursuit of risk control. He fosters a steady, reasonable, and strategic deal environment, maintaining a keen focus on business objectives to keep deals on track. His deal style prioritizes long-term impacts, such as protecting reputations, reducing litigation risks, and avoiding the need for renegotiation.

### EXPERIENCE

- Represents buyers, sellers, developers, brokers, and lenders in the financing, acquisition, planning and zoning, development, entitlements, leasing, and sale of residential, agricultural, commercial, and industrial properties
- Represents lenders in documenting mortgage loans
- Involved in the preparation of real estate partnership agreements and the creation of homeowners associations
- Represents major land owners in property subdivision, development, governmental land use approvals, acquisition, and disposition
- Associate instructor of real estate development course (2019-2023) in the Master of Real Estate Development (MRED) program at the David Eccles School of Business at the University of Utah

### EDUCATION

University of Idaho College of Law, JD, *magna cum laude*, 2004

Spring Edition Editor, *Idaho Law Review*

Brigham Young University, BA, International Studies, 2000

### HONORS & AWARDS

Mountain States Super Lawyers: Rising Star in Real Estate, 2010-2015

Utah Legal Elite: Real Estate, 2011; 2014; 2018; and 2020-2022

### PRACTICE AREAS

BUSINESS FORMATION,  
STRUCTURE, AND EXIT  
STRATEGIES

COMMERCIAL LEASING

CONDOMINIUM  
ASSOCIATIONS AND HOAS

CONSTRUCTION,  
SURETY, AND DESIGN  
PROFESSIONALS

CONTRACTS

ENVIRONMENTAL  
REGULATION AND  
LICENSING

ENVIRONMENTAL,  
NATURAL RESOURCES,  
AND ENERGY

GENERAL COUNSEL  
SERVICES

LAND USE AND ZONING

LENDING AND FINANCE

PROJECT DEVELOPMENT  
AND AGREEMENTS

PURCHASE AND SALE  
TRANSACTIONS

REAL ESTATE

REAL ESTATE FINANCING

WATER RIGHTS

### LANGUAGES

PORTUGUESE

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### ADMISSIONS & AFFILIATIONS

*Bar Admissions:* Utah, 2004

*Affiliations:* Former President and Vice President, Utah State Bar Real Estate Section  
Former Member and Chair, Taylorsville Board of Adjustments  
Former Instructor of Real Estate Development, David Eccles School of Business | University of Utah

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### PUBLICATIONS & PRESENTATIONS

#### Speaking Engagements

- Title Law from Start to Finish: Proper Usage of Endorsements and Exceptions  
National Business Institute, Salt Lake City, UT, June 2014
- Associate Presenter, Continuing Legal Education, The Basics of Real Property Law in Utah  
Utah State Bar, January 2010
- Presenter, Continuing Legal Education, Current Issues in Title and Survey Review, Kirton & McConkie  
February 2008